



SETTING YOUR EXECUTIVES UP FOR SUCCESS

with the Lean Strategy Team



Meet The Presenters



Linda Vicaro

KaiNexus

Senior Lean Strategist

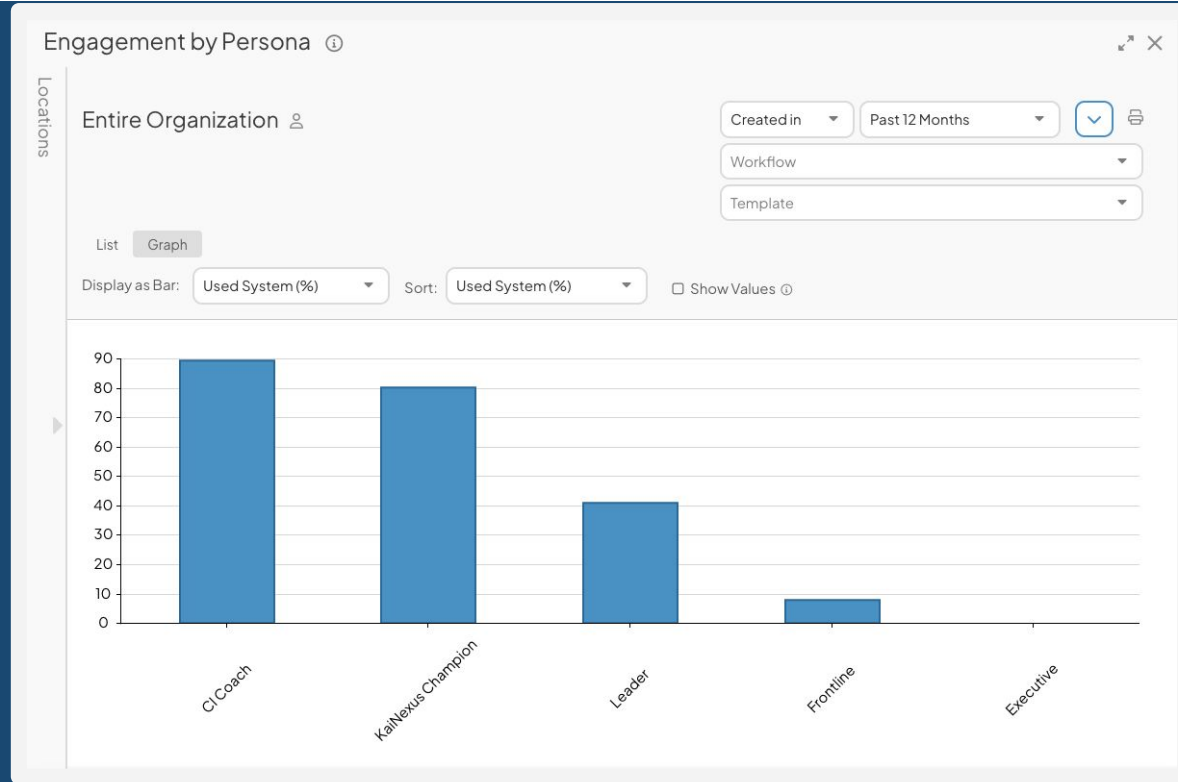


Stephanie Hill

KaiNexus

Senior Lean Strategist

Can Anyone Relate?



Push vs. Pull

? Do you push CI and KaiNexus?

? Do Execs pull CI and KaiNexus?



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Generating Executive Pull



Photo by [Lukas Blazek on Unsplash](#)



Photo by [Cytton Photography on Unsplash](#)



Photo by [Jan Schneider on Unsplash](#)

Generating Executive Pull

? When is the right time?



Generating Executive Pull

? Have a trusted relationship?



Generating Executive Pull

? What will add value?



Generating Executive Pull

Reflect before you pitch.



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Photo by [Toa Heftiba](#) on [Unsplash](#)

Executive Fitting

? How Do Execs Use KaiNexus?

? Do Execs Have a Custom Board?

? What Info Do Execs Need?

? Do Execs Have a Habit Loop?



Executive Board Design

Executive Board

Locations - Kainexus Showroom

Activity by Location

Location	Total	Change (%)	Status Bar
Kainexus Showroom	136	29%	<div style="width: 29%;"></div>
ABC Enterprise	105	30%	<div style="width: 30%;"></div>
Manufacturing Unit	93	22%	<div style="width: 22%;"></div>
Houston	93	22%	<div style="width: 22%;"></div>
Engineering	93	22%	<div style="width: 22%;"></div>
ABC Device Manufacturing	93	22%	<div style="width: 22%;"></div>

1 - 54 of 54



Items Completed with Impact

Tuesday, May 16, 2023

Past 7 Days

- 12:25 PM VSM - Emergency Services Flow Basic Project #1028
 Throughput Project Plan
 Showroom Superuser completed this.
- 12:23 PM Organize Tools Area Project #2849
 Showroom Superuser completed this.

(1) Users with New Badges

Person

- Showroom Superuser

Badges

(1680) Location Activity

(723) New	(662) Planned	(122) Active	(163) Overdue	(10) Resolution Submitted
<p>Employee Sat Scores - Austin</p> <p>Status: New</p> <p>Created: Aug 31, 2022</p> <p>Last Updated: Sep 12, 2022</p> <p>Author: Showroom Superuser</p> <p>Save Banna</p> <p>Status: New</p> <p>Milestones: <input type="radio"/> Committee Approval</p>	<p>API Research</p> <p>Status: Planned</p> <p>Milestones: <input checked="" type="checkbox"/> Cert. Check Point 2</p> <p>Due: Sep 16, 2023</p> <p>Last Updated: Jan 01, 2023</p> <p>Champion: Showroom Demo</p> <p>Priority: <input checked="" type="checkbox"/> High</p> <p>Strategic Initiative: <input checked="" type="checkbox"/> Service</p> <p>Save Area</p>	<p>3. Communication Plan</p> <p>Status: Active</p> <p>Due: May 19, 2023</p> <p>Last Updated: Nov 19, 2022</p> <p>Responsible: Brenda King</p> <p>Rapid Response Team</p> <p>Status: Active</p> <p>Milestones: <input checked="" type="checkbox"/> Cert. Check Point 2</p> <p>Due: Jun 03, 2023</p>	<p>Internal Audit Refactor</p> <p>Status: Overdue</p> <p>Due: Sep 03, 2022</p> <p>Last Updated: Sep 13, 2022</p> <p>Responsible: Showroom Superuser</p> <p>Overdue Project in Detail View</p> <p>Status: Overdue</p> <p>Due: Sep 05, 2022</p> <p>Last Updated: Sep 11, 2022</p>	<p>Recycle Boxes</p> <p>Status: Resolution Submitted</p> <p>Due: Sep 12, 2022</p> <p>Last Updated: Sep 11, 2022</p> <p>Responsible: Bill Urban</p> <p>Bolts not stocked in bins</p> <p>Status: Resolution Submitted</p> <p>Due: Sep 29, 2022</p> <p>Last Updated: Sep 10, 2022</p>

Access to Data

Activity by Location

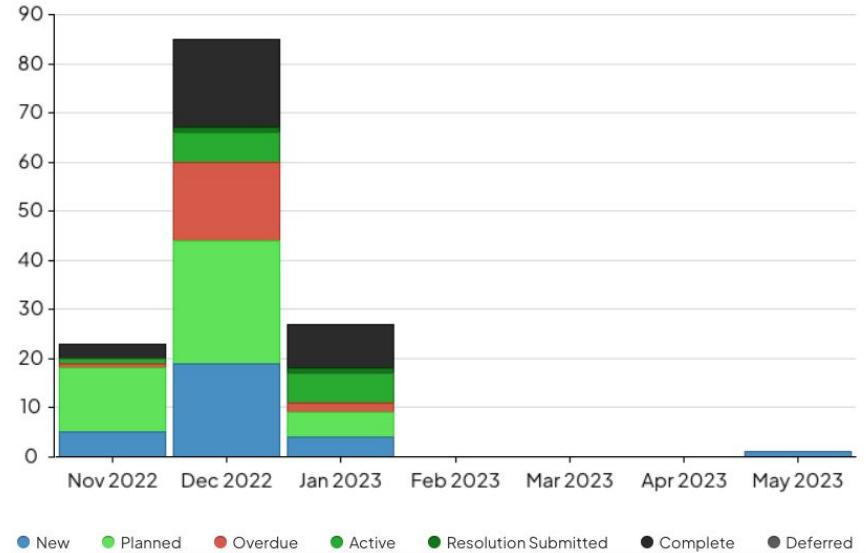
Past 6 Months

Location	Total	Change (%)	Status Bar
KaiNexus Showroom	136	29%	
ABC Enterprise	104	30%	
Manufacturing Unit	93	22%	
Houston	93	22%	
Engineering	93	22%	
ABC Device Manufacturing	93	22%	
KaiNexus Support	11	0%	
KaiNexus Core	11	60%	
Employee Driven	10	60%	

1 - 55

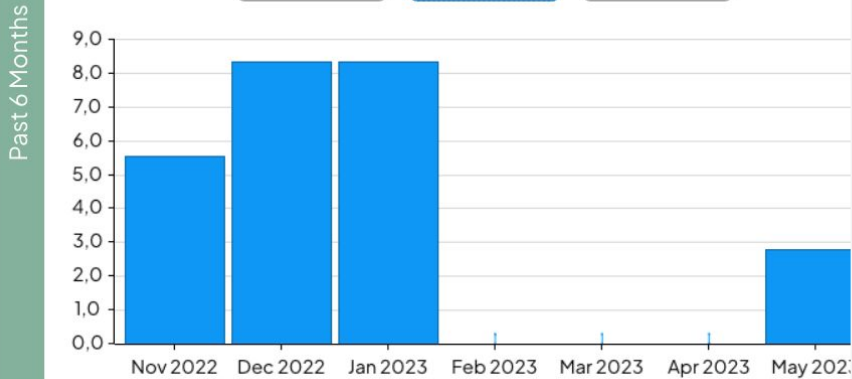
Activity Over Time

Past 6 Months



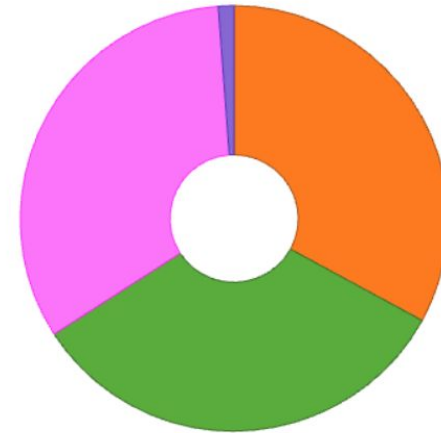
Access to Data

User Engagement



User Participation

Past 6 Months

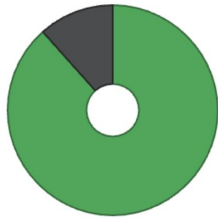


● Minimally engaged ● Moderately engaged ● Not yet engaged ● Highly engaged

Access to Data

Impact, YTD

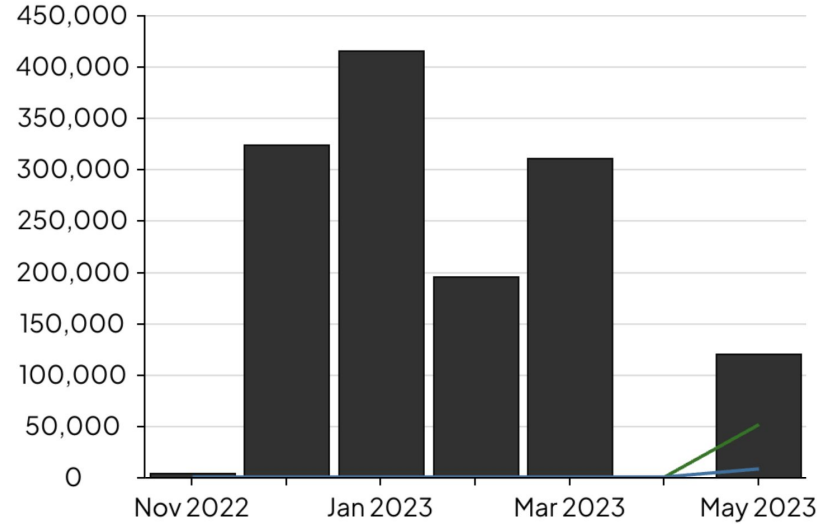
Savings	Avoidance	Revenue	Time Saved
<u>\$512,742</u>	<u>\$53,674</u>	<u>\$475,704</u>	<u>15,112h</u>



● Change ● No Change

Impact Over Time

Past 6 Months






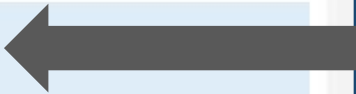



Support Habit Loops


Items Completed with Impact


Tuesday
May 16, 2023


Past 7 Days

12:25 PM |  VSM - Emergency Services Flow Basic Project #1028     

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12:23 PM |  Organize Tools Area Project #2849

 Showroom Superuser completed this.

Ability to Go Deep

(1680) Location Activity

(723) New	(662) Planned	(122) Active	(163) Overdue	(10) Resolution Submitted
<p><input checked="" type="checkbox"/> Employee Sat Scores - Austin</p> <p>Status: New Created: Aug 31, 2022 Last Updated: Sep 12, 2022 Author: Showroom Superuser</p>	<p><input type="checkbox"/> API Research</p> <p>Status: Planned Milestones: ✓ Cert. Check Point 2 Due: Sep 16, 2022 Last Updated: Jan 01, 2023 Champion: Showroom Demo Priority: ↑ High Strategic Initiative: Service</p>	<p><input checked="" type="checkbox"/> 3. Communication Plan</p> <p>Status: Active Due: May 19, 2023 Last Updated: Nov 19, 2022 Responsible: Brenda King</p>	<p><input checked="" type="checkbox"/> Internal Audit Refactor</p> <p>Status: Overdue Due: Sep 03, 2022 Last Updated: Sep 13, 2022 Responsible: Showroom Superuser</p>	<p><input checked="" type="checkbox"/> Recycle Boxes</p> <p>Status: Resolution Submitted Due: Sep 12, 2022 Last Updated: Sep 11, 2022 Responsible: Bill Urban</p>
<p><input type="checkbox"/> Save Banna</p> <p>Status: New Milestones: ○ Committee 1 Approval</p>	<p><input checked="" type="checkbox"/> Safety Areas</p> <p>Status: Planned Due: Sep 22, 2022</p>	<p><input type="checkbox"/> Rapid Response Team</p> <p>Status: Active Milestones: ✓ Cert. Check Point 2 Due: Jun 03, 2023 Last Updated: Dec 30, 2022 Champion: Carla Barton Priority: ↑ High</p>	<p><input type="checkbox"/> Overdue Project in Detail View</p> <p>Status: Overdue Due: Sep 05, 2022 Last Updated: Sep 11, 2022 Champion: Showroom Superuser</p>	<p><input checked="" type="checkbox"/> Bolts not stocked in bins</p> <p>Status: Resolution Submitted Due: Sep 29, 2022 Last Updated: Sep 10, 2022 Responsible: Showroom Superuser</p>
<p>◀ 1 ▶ 1-50 of 723</p>	<p>◀ 1 ▶ 1-50 of 662</p>	<p>◀ 1 ▶ 1-50 of 122</p>	<p>◀ 1 ▶ 1-50 of 163</p>	<p>◀ 1 ▶ 1-50 of 163</p>

Setting Execs Up for Success - Summary

1 Generate pull

2 Customize KaiNexus

3 Don't set it and forget it

4 Check in regularly



Photo by [Christina @ wocintechchat.com](#)

What Questions Do You Have?



Photo by [Karla Hernandez](#) on [Unsplash](#)